





General Charter Terms

According to the International YACHT-POOL Terms and Conditions

I. Charter Price

The charter price includes the use of the yacht with all accessories according to the inventory list and the additionally accessories contracted by the charter customer, their natural wear and tear as well as costs for the repair of damage due to material fatigue, the care for the charter customer and the yacht during the charter period as well as expenses for general taxes and duties and fees at the start and finish berth as well as the proportionate costs for the liability and comprehensive insurance of the yacht.

Not included in the charter price are any fees for navigating in waters, areas or harbours, mooring fees outside the starting or finishing berth and fees for checking in or out as well as the costs for operating supplies such as diesel fuel or gasoline.

Costs for final cleaning, gas, petrol for the outboard motor, bed linen and towels may be included in the charter price. Otherwise, these additional costs must be listed separately by the charter company and submitted to the charter customer with the offer before the charter date.

II. Obligations of the Charter Company

The charter company commits to the charter customer:

1. to hand over the charter yacht including complete accessories on the agreed date after full payment of the charter price in a seaworthy, proper age-appropriate careand technical condition.

All prescribed maintenance intervals have been complied with and must also cover the entire charter period. Particular attention should be given to the maintenance of rescue equipment and safety-related equipment such as (if available / mandatory) life raft, life jackets, emergency signals, EPIRB, fire extinguishers and the gas cooker system as well as the completeness and updating of the nautical charts and navigational instruments.

- 2. to hand over the ship's papers to the charter customer containing all valid certificates, documents, lists, operating instructions of the yacht and other documents required for entering the contractually agreed maritime area. The charter contract must detail the extent of the navigable area accessible within the terms of the agreement and include any temporary restrictions that may be in place at the time of the charter. All documents must be in English or in the local language of the charter customer. All instructions to the skipper and operation of the boat should be in English or the language of the skipper.
- 3. to rectify damage or defects arising during the charter period or discovered hidden defects within the scope of the contract (see point V).
- 4. to reimburse downtime in accordance with the contract (see point $\mbox{\ensuremath{V}}\xspace).$
- 5. to be available to the charter customer during the charter period via telephone or radio at least during normal office hours

6. To provide written details of and any training required for any routine maintenance task that the charter customer must perform during the period of the charter.

III. Obligations of the Charter customer

The charter customer has the following obligations to the charter company:

- 1. to name all crew members before charter start according to the charter company's instructions (creation of a crew list).
- 2. to keep the boat ready for check-out at the agreed place of return at the time agreed with the charter company.
- 3. to not extend the agreed charter period without approval of the charter company.
- 4. to keep the yacht within the last 24 hours before the end of the charter in sufficient proximity to the return port, so that even in adverse circumstances (bad weather), the timely arrival is guaranteed. Weather conditions do not affect the duty of punctual return, unless there is a case of unpredictable force majeure. If a late return is foreseeable, the charter company must be informed immediately.
- 5. to notify the charter company immediately if the trip has to be completed at a location other than the agreed return location. In this case, it is up to the charter customer to take care of the boat or to provide sufficiently qualified persons to take care of it until the charter company can take over the ship. The charter only ends with the takeover of the yacht by the charter company. The charter customer must bear the additional costs incurred by the charter company due to the deviating return location, unless there is a case of unforeseeable force majeure or the charter company itself has requested the alternative return location or the charter company itself has caused this circumstance by culpable conduct (e.g., by hidden defects on the charter yacht).
- 6. to use the yacht and equipment carefully and in accordance with the rules of good seamanship.
- 7. to familiarise himself with the technical and all other facilities of the yacht before the start of the trip, observe the operating instructions on board and inform himself in detail about the nautical, geographic, and technical characteristics of the area (tides, currents, changing water levels in strong winds, local wind conditions, nozzle effects, etc.).
- 8. Unless, otherwise stated in the individual hiring contract to any necessary routine maintenance measures during the charter period as explained by the charter company to the charter customer at the handover.

This contract substitutes the former "FAIR CHARTER Contract". Slight adaptations were made in cooperation with Dr. Schöchl.



- 9. the charter customer must refer to the charter company handbook if a written logbook is required, and if so, ensure the necessary nautical entries, records of weather reports, any damage to the yacht and equipment, groundings, and other special incidents (rope in propellor, etc) are recorded.
- 10. to navigate with the help of the present, up-to-date nautical chart if applicable by national law and/or to use electronic navigation aids.
- 11. if available, to keep a radio book and, if necessary, a customs and notation book conscientiously.
- 12. to immediately report any ground contact (even without visible damage) to the charter company and wait for further instructions.
- 13. to carry out damage-avoidance and damage-reduction obligations in the event of damage according to good seamanship and to fulfil reporting and cooperation obligations to participants, authorities, and insurance companies. If he does not fulfil his duties, the charter customer is fully liable for the damage himself.
- 14. to observe special wind and weather conditions, to exercise special caution when navigating at night.
- 15. to control the charge of the battery according to the handover.
- 16. to only use harbours or moorings as mentioned in the handover.
- 17. to enter the charter yacht only with shoes as mentioned in the handover.
- 18. to comply with the legal requirements of the countries of stay, to inquire about any necessary licenses or driving rights in advance.
- 19. for any emergency situations the charter customer must contact the charter company immediately.

20. to report liability damages immediately to the charter company and the nearest port authority and to keep a confirmation.

- 21. not to pass on or sublet the charter yacht to third parties.
- 22. not to take on board more persons than permitted or agreed and thus named in the crew list.
- 23. to make no changes to the ship and equipment, unless this serves to ward off imminent damage or has been agreed in advance with the charter company.
- 24. not to carry animals, undeclared dutiable goods or dangerous goods or materials, not to participate in regattas or to use the yacht for commercial purposes (e.g., for training purposes, goods, or passenger transport) without the prior written consent of the charter company.
- 25. not to leave the safe and sheltered port or berth if a recognised or general weather forecast indicates that the wind speed in the sea area concerned is 7 Beaufort or more for the period planned for the next leg. Only if it is clearly to be feared that the previously protected harbour or berth is at risk of being threatened due to unexpected weather changes, the nearest protected harbour or berth is to be approached.
- 26. The contractually agreed sea area (see point II 2) may only be left with the express consent of the charter company. The charter company has the right to further limit this sea area in case of uncertain or unusual navigation conditions, in terms of space or time (for example, if a nocturnal navigation ban is declared).

27. The charter customer is responsible for the management of the yacht and is liable to the charter company or insurer for damages resulting from the disregard of the required rules of conduct. Within the scope of this contract, the crew members are vicarious agents of the charter customer and / or skipper.

IV. Driver's Licenses, Certificates of Competence

The charter customer may either be the skipper of the chartered yacht or may designate a crew member of his choice as a skipper.

The skipper must prove to the charter company the possession of the driving licenses and certificates of competency necessary to guide the yacht in the entire contractually stipulated sea area. Furthermore, the charter customer assures that the skipper has all necessary nautical, navigational, and maritime knowledge and experience to safely manage the chartered yacht under sails and / or engine as specified in point III taking into account the responsibility for crew and material.

The charter company is entitled to check the skipper's ability to navigate before handing over the charter yacht. For this purpose, he can demand proof of the previous experience of the skipper prior to the conclusion of the contract and can have the skipper show the licenses or driving licenses required to navigate the yacht in the agreed class and area of navigation. In the case of obvious inability to qualify for the safe management of the charter yacht and crew, the charter company may provide the contact details for the charter customer to hire a skipper at his cost. If this is not possible or if the charter customer does not agree with this, the charter company may refuse to hand over the Yacht.

V. Impairment of Performance (Charter Contract)

1. Rights of the Charter customer:

a) Unless otherwise agreed in the individual charter contract, If the charter company does not make the charter yacht available at a suitable period after the contractually agreed date and time, the charter customer is entitled to a proportional reduction in the charter price for the downtime per day started.

The same applies mutatis mutandis during the charter period in the event of damage or defects occurring independently of the fault of the charter company, unless these were caused culpably by the charter customer himself. The charter customer must accept a restriction of use of the yacht, as per the individual written agreement with the charter company, without refund for each damage event. A restriction of use exists from the time from which the charter customer is considerably restricted in the use of the yacht due to a defect and / or a repair. A reasonable change to the planned itinerary (to allow for repair) and / or repair during normal harbour dock times is not a use restriction.

The charter customer may also withdraw from the contract, subject to full refund of the payments made, as agreed by the charter company in individual written form.

The charter company is entitled to provide a reasonably acceptable replacement yacht, corresponding to the needs of the charter customer and objectively equivalent.

If it is already clear prior to the charter that the boat will not be available and can be handed over after the contractually agreed date, the charter customer has the right to withdraw from the contract before the start of the charter with full refund of the payments made.

b) In the event of serious malfunction or deficit of the charter yacht, its equipment, or accessories from the contractually agreed condition (defects), the charter customer is entitled to a reasonable reduction of the charter price. He is only entitled to cancel if the charter yacht is thereby impaired in its seaworthiness or if navigating by using conventional navigation methods is significantly more difficult and thereby significantly increasing the risks to the safety of boat and crew.

The charter customer can only claim reduction and cancellation by a written declaration in writing to the charter company. The declaration must be made immediately upon notification of the defect and additionally in the check-out protocol and justified accordingly.

c) The charter company shall not be liable to pay any compensation, damages, costs, or expenses for any impairment of performance claim arising from any cause beyond the charter company's reasonable control which could not have been mitigated or avoided by the charter company. The charter company will assign any claims for damages against third parties to the charter customer. The charter company must inform the charter customer comprehensively and immediately about such occurrences and the possible consequences.

2. Rights of the Charter Company:

a) Delayed return: If the yacht is not returned within 2 hours after the time contractually agreed with the charter company by the fault of the charter customer, the charter company may require the pro rata payment of the charter price per day started.

In addition, the charter company is entitled to demand compensation from the charter customer for any economic loss the delayed return incurs (such as the cost of additional personnel to be ordered or held or failure or partial cancellation of subsequent charter).

- b) Different place of return: If the return of the yacht does not happen at the agreed place of return by the fault of the charter customer, the charter company can require compensation from the charter customer for all economic loss incurred thereby (e.g., the cost of taking over at another location or costs for the return of the yacht on water or on land).
- c) Weather conditions do not affect the charter customer's duty to return the yacht in accordance with the contract, unless there is a case of unpredictable force majeure (see also point III.4). Both in the case of late return and if the place of return is different, the charter company has the obligation to minimise the financial loss and to provide the charter customer with proof that the suitable costs have actually been incurred. The charter customer can provide evidence that no or less damage has occurred.

VI. Cancellation Conditions

If the charter customer withdraws from the charter contract, except for the reasons stated under subparagraphs V 1a) and 1b), the contractually agreed cancellation costs shall apply in relation to the pure charter price. For services, which are also omitted by the cancellation of the charter, no cancellation costs will be charged, such as final cleaning, deposit, bed linen, special equipment. As far as no other agreement consist.

If the charter customer cannot start the trip, he must immediately notify the charter company in writing, The cancellation penalties applicable must be clearly stated in the charter contract. The charter customer can only provide a suitably qualified replacement charter customer with the agreement and written consent of the charter company, who will take over the contract. In the case of a replacement charter for discounts or for a shorter period of time, the respective difference plus the handling fee shall be charged to the charter customer. The charter company can withdraw from the contract if the costs incurred are not paid on time and expressly reserves the right to assert further claims for damages due to non-fulfilment of the contract. In all other cases, the charter company is entitled to the contractually agreed charter price.

The conclusion of a charter cancellation insurance, with special coverage of charter-typical risks (skipper's drop out leads to the cancellation of the entire trip) is therefore strongly recommended¹.

VII. Terms of Payment

The payment of the charter price is made as agreed in the contract in partial payments or as a total payment.

If the agreed payments are not made on time, the charter company is entitled after fruitless reminder to withdraw from the charter contract and to charter the yacht otherwise.

The charter customer must replace the difference between the original charter price and the re-charter price. The contract becomes valid when charter customer and charter company exchange concordant declarations of intent in written or in electronic communication.

The full payment of the charter fee to the charter company and the contractual provision of the chartered yacht are confirmed to the charter customer by sending a "boarding pass" or confirmation by email. Only the "boarding pass" (or email) issued by the charter company is valid. The charter customer is obliged to check the "boarding pass".

VIII. Takeover of the Charter Yacht

The take-over of the chartered yacht can only be done by presenting the submitted "boarding pass" (or email). The charter customer takes over the yacht at his own responsibility. The charter company or its representative hands over the charter yacht ready for sailing and otherwise in good condition to the charter customer, cleaned inside and outside, with connected gas bottle and reserve bottle and full fuel tank. The state of the vessel, all technical functions (especially sails, lights, and engines) and the completeness of accessories and inventory are thoroughly checked by means of a list of equipment and a checklist by both contractors as part of a briefing. The charter company guarantees that the yacht, its equipment, and relevant papers meet the requirements of the laws and regulations applicable in the agreed charter area.

During the check of the navigational equipment and the nautical auxiliary material such as sea maps, manuals, compass, map plotter, echo-sounder, log, radio direction finder, the charter company will inform the charter customer and point out, that despite careful and conscientious maintenance and control, malfunctions, inaccuracies, and changes may still occur. He will also instruct the charter customer on its cooperative duty to ensure the good working order of navigation devices and nautical auxiliary material during the charter period.

¹ Please note that the term "charter cancellation insurance" is not protected and the insurance specifications should be check in each case to ensure comprehensive coverage. It should explicitly cover the

The seaworthiness of the charter yacht and its equipment is subsequently confirmed by both parties before being handed over by signing a report. After this time, objections can no longer be made successfully. This does not apply if and to the extent that there were hidden defects at the time of delivery, even if the charter company is not at fault here. The charter customer may only refuse a takeover of the yacht, if the seaworthiness is significantly reduced, not with only insignificant deviations or defects. The right of the charter customer to a reduction (see paragraph VI: Cancellation Conditions) remains unaffected.

When taking over the yacht with the ship's papers (see paragraph II 2), the charter company must provide proof that the yacht is under liability insurance and comprehensive insurance in accordance with the charter contract and that the premium has been paid.

IX. Return of the Charter Yacht

The charter customer should return the boat to the berth indicated by the charter company or his representative. Before disembarkation, the boat should be stowed, following a basic clean, with empty waste-tanks and without rubbish, with connected gas bottle and reserve bottle and a full fuel tank. The charter company is entitled to replace used and not replenished

material (such as fuel) at the charter customer's expense and to calculate the costs for it at a flat rate.

If the boat has not been sufficiently cleaned, the charter company is entitled to have further cleaning carried out at the charter customer's expense, unless it has been contractually agreed that the charter company must carry out the cleaning.

Both parties jointly review the boats condition and the completeness of the equipment. Already in case of suspected damage to the yacht, the charter customer must notify the charter company and immediately report lost, damaged or no longer functional equipment upon return. Both the charter customer, and the charter company, create a list of shortcomings and losses and then use this and the checklist to set up a protocol which is binding after being signed by both parties.

If the charter company refuses to write down an acceptance report or if it does not carry out the return procedure according to the individual agreement with the Charter provider after the agreed return date, the yacht is deemed to have been handed over without defects. After this time, objections can no longer be successfully asserted.

In particular, the Charter Company is not entitled to withhold the deposit for subsequently determined damages.

This does not apply if and to the extent that there were hidden defects upon return, the existence of which the charter customer is responsible for as a result of intentional or grossly negligent acts or if the Charter customer refuses to sign a correct acceptance record.

The sort, extent, and amount of damage, which only can be repaired at a later date and possibly after further use of the charter yacht, must be documented in detail and binding on both parties.

X. Damage

Damage of any kind and their consequences, collisions, accidents, no manoeuvrability, breakdowns, confiscation of the yacht or other special occurrences must be reported by the charter customer to the charter company

immediately. The charter customer must be reachable in case of damage for instructions or questions by radio or telephone.

For all expenses, except for cases of emergency or n case of imminent danger, the charter customer shall inform the charter company and coordinate next steps.

Replaced parts must be kept. The charter customer must do everything that reduces the damage and its consequences (e.g., failure of the yacht).

If damage cannot be remedied at the current berth, the charter customer is obliged, at the request of the charter company, to resort to another reasonable port or berth to carry out the repair or to return to the contractually agreed place of return of the yacht earlier (preferably 24 hours before delivery), if this is acceptable and reasonable

The right of the charter customer to a reduction (see paragraph V 1) remains unaffected.

XI. Liability of the Charter customer

The charter customer is liable for all damage culpably caused by himself or his crew to third parties and the charter yacht, their equipment, or accessories, especially for such damages due to incorrect operation or poor maintenance (insofar this is task of the charter customer) of the respective aggregates on board.

In case of force majeure, the charter customer shall only be liable if and insofar as the risk was culpably increased by the skipper and / or crew (for example, leaving the port in the event of a storm warning).

Costs for the repair of property damage to the chartered yacht or equipment culpably caused by the charter customer or the crew shall only be borne by the charter customer up to the amount of his deposit (see XIV).

In the case of intent or gross negligence, he is also liable for claims by the hull insurer (recourse).

If and to the extent that he is at fault, the charter customer shall also be liable for all consequential and default losses (for example, in case of seizure), pursuant to the legal regulations of the respective country.

In the latter two cases, the liability of the charter customer is not limited to the amount of the deposit and may even exceed the value of the charter yacht due to additional costs.

Therefore, the conclusion of a skipper liability insurance covering this risk is strongly recommended².

The charter customer shall not be liable for any impairment caused by ordinary wear or tear (such as detaching seams on sails) or damage for which the charter customer and his crew are not at fault.

If the charter company provides a professional skipper, he is responsible for the yacht's navigation and is liable for damage caused solely by him, but not for damage caused by the charter customer and / or the crew.

If the charter company has made an introduction to a skipper, the charter customer is reliable for the contractual arrangements with the skipper.

For intentional or grossly negligent conduct of the charter customer or his crew, for which the charter company is held liable by third parties, without any form of even (co) fault of the charter company, the charter customer keeps the charter company, free of all costs and legal proceedings of all private and criminal consequences at home and abroad. Several charter customers are jointly and severally liable.

may have different content. In particular, travel cancellation insurances sometimes do not cover charter trips and those of credit cards often only integrate package tours, which charter is usually not seen as.

² Please note that the term "skipper liability insurance" is not protected and the insurance specifications should be check in each case to ensure comprehensive coverage. It should cover specific risks of the charter skipper and crew. Insurance policies with the same title

The charter customer is fully liable for any damage that is causally related to knowingly false information about his ability.

XII. Liability of the Charter Company

Based on the charter contract, the charter company is liable for loss or damage to the property of the charter customer or the crew, as well as for accidents, only if the charter company acted in gross negligence or wilful misconduct but never in case of acts by a higher authority or force majeure.

The charter company is liable for damages caused by inaccuracies, alterations, or errors in the provided nautical material (such as charts, manuals, compass, radio direction finder, etc.) only if it does not explicitly inform the charter customer or responsible skipper of the yacht about the possibility of errors or deviations.

However, claims for damages resulting from injury to life, body or health based on an intentional or negligent breach of duty and for other damages based on a wilful or grossly negligent breach of duty by the charter company shall remain unaffected by all agreements.

XIII. Insurance of the Charter Yacht

The charter yacht is covered by a comprehensive insurance for property damage to ship and equipment. In addition, a boats liability insurance (with a deductible of €1000, which should be included in the deposit) with a lump sum for personal injury and property damage is existent. The coverage of the boat's liability insurance is at least one million euros or dollars, depending on the currency of the policy.

Personal injuries caused by accidents on board, damage to the goods carried by the charter customer and the crew, as well as intentional or grossly negligent damage are not covered by the hull/material damage insurance, so that in principle not the charter-company, but the responsible person (cost-by-cause) is liable for the fault.

The existence of a comprehensive insurance means no indemnity of the charter customer by the charter company for damage that the comprehensive insurance company does not cover, because it is based intent, gross negligence, or disregard of the provisions of the charter contract (for example, navigating outside the agreed area) or in respect of

XIV. Deposit

The charter customer pays - unless otherwise agreed - a deposit in accordance with the charter contract. The deposit must be paid at the latest when the yacht is handed over in cash, by credit card or in advance by bank transfer.

Per charter cruise, the charter customer is liable up to this amount, for material damages to the chartered yacht and its accessories, lost equipment, and theft, if the loss was caused culpably by the charter customer or the crew.

The deposit is to be repaid within 24 hours on the return of the yacht and damage-free course of the charter. This does not apply if the charter customer denies to sign a correct protocol of return or if otherwise agreed.

Unless otherwise agreed as part of the charter contract, If a possible repair can or should only be made at a later date and if it can be foreseen that the expenses will amount to less than half of the deposit, then at least the half of the deposit is due for repayment immediately.

XV. Further Agreements, Generals, References

1) Legal Classification / Liability of parties (Charter Agency

/ Charter Company / Charter customer):

If the charter contract is concluded via a charter agency, it acts as an intermediary between the charter customer and the charter company. A liability of the mediating agency takes place exclusively within the scope of the tasks and responsibility of a mediator from the contractual relationship existing with the charter customer.

The charter agency is entitled to collect the charter payments on behalf of the charter company.

Concerning this contract, as well as in any future contract amendments and unilateral declarations of the charter customer to the charter company the agent acts as authorised representative on behalf and on account of the charter company and is entitled to collect payments.

1) Price List, Deviations, Modifications

If there are any doubts or ambiguities, the prices apply in accordance with the current price list of the charter company. In the event that taxes, fees, or charges, which are included in the charter price by law, increase or decrease, without the parties having any influence, charter company and charter customer agree on a corresponding adjustment of the contract.

2) Deviating Charter Contracts / Secondary Contracts to be signed on spot

Due to regulations in the country of the charter company, the charter customer may need to have a charter contract on board, which is written in the language of the host country.

Charter customer and charter company, in agreement with the agent (charter agency), declare that a national secondary contract signed between charter company and charter customer has no effect on and against the agent and against the content of the originally signed contract.

3) GPS-Tracking of the Charter Yacht

The charter customer agrees that the boat's location and other data of the ship can be recorded by means of electronic systems ("tracking") and transmitted to the base, the charter company and in the event of damage to the insurer. Furthermore, the privacy policy of the charter company applies.

XVI. Concluding Provisions (applicable law, severability clause)

The chartering takes place according to the legislation existing in the charter area as long as this is in line with the applicable consumer rights law³.

Verbal promises or side agreements are only valid for both parties after written confirmation.

Should any provision of this contract be or become invalid in whole or in part, this shall not affect the validity of the remaining provisions. Instead of the invalid provision, a provision shall be deemed to have been agreed which comes closest to the economic purpose of the parties. The same applies in the case of a contractual gap.